



NAHB
New Agent Handbook

Market Statistics for Realtors®

- Median List Price
- Median Sales Price
- Sales Price to Original Price ratio
- Median D.O.M. (days on the market)
- What is pending nearby (comparable)
- What is coming soon nearby (comparable)

**Discover how to utilize this data to
secure additional listings!**

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Assume Nothing. Verify Everything.